

| Geographic Location: | Population  | LTV      | Classes |
|----------------------|---|----------|---------|
|                      |   | Purchase |         |
| Premium Locations    | Greater Vancouver, Greater Victoria, Calgary, Edmonton, GTA and 905 (approx. Burlington to Oshawa(ish)), Ottawa (proper). | 80%      | All     |
| A locations          | City has population greater than 150,000 <b>OR</b> is within 40 km of 250,000 population                                  | 80%      | All     |
| B locations          | City has <b>more</b> than 50,000 people <b>AND</b> has <b>more</b> than 100,000 people within 40 kms.                     | 75%      | All     |
| C locations          | City has <b>more</b> than 50,000 people <b>OR</b> there are <b>more</b> than 100,000 people within 40 kms                 | 75%      | All     |
| D locations          | City is <b>less</b> than 50,000 people <b>AND</b> there are <b>less</b> than 100,000 in 40 kms                            | 65%      | 1, 2, 3 |
| E locations          | City is <b>less</b> than 25,000 <b>AND</b> there are <b>less</b> than 50,000 people within 40 kms                         | 60%      | 1, 2, 3 |

|                            |                                      |                     |              |
|----------------------------|--------------------------------------|---------------------|--------------|
| <b>Minimum House Value</b> | \$ 150,000.00                        | <b>Minimum Loan</b> | \$ 20,000    |
| <b>Maximum House Value</b> | none (must be reasonable for market) | <b>Maximum Loan</b> | \$ 650,000 * |

\* exceptions may apply

| Credit Class           |                                     |                                       |                          |
|------------------------|-------------------------------------|---------------------------------------|--------------------------|
| Use strongest borrower | Previous credit (24 months)         | Bankruptcy (discharge/re-established) | Mortgage Payment History |
| Class 1                | I/R2 50%                            | Never                                 | 0 - M2                   |
| Class 2                | I/R3                                | 48/24                                 | 1- M2                    |
| Class 3                | I/R5                                | 24/12                                 | 3-M2                     |
| Class 4                | no credit or R5 < 50%               | 12/6                                  | > than M2                |
| Class 5                | Multiple R5s or greater on over 50% | 12/0 or 6/3                           | case by case             |

NOTE: Credit class can be bumped up one based on 6 months clean mortgage history

| Documentation        |  |
|----------------------|--|
| <b>Employees</b>     | Employees must provide full income and employment verification   |
| <b>Self-employed</b> | Must have been self-employed for at least 2 year.<br>If unable to provide full income proof them will be required to provide 2 pieces of 'proof of business' and bank statements for cashflow. |

| Property types  |
|---|
| Most property types are available but LTV, rates and fees will be adjusted. |

**NOTE:**  
These rates are for Premium locations, provable income, single family dwelling and LTV below 75%. ANY changes to that will increase pricing.

| Rates          |       |                     |
|----------------|-------|---------------------|
| Starting from: | Rate  | * Fee (min. \$1600) |
| Class 1        | 8.00% | 2.00%               |
| Class 2        | 8.00% | 2.00%               |
| Class 3        | 8.50% | 2.00%               |
| Class 4        | 9.00% | 2.00%               |
| Class 5        | 9.50% | 2.00%               |

\* Fees quoted are only for Lender

Fee splits with broker available (maximum allowable broker fees apply)

We are always happy to consider good quality exceptions and encourage you to contact our Underwriters to discuss any application

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